

Point of Sale Commission Options

The options Shape has for generating commission based on the sale of a point of sale product.

Commission Set Up

Functions-> Users-> Add User -> Salesperson

Currency or Flat Rate Option

The below will pay out a flat rate of \$1 based on the number of products sold. For example 2 shirts sold, \$2 commission generated.

Rate Type:	Currency ▼	Based On:	Count ▼
Level 1 Rate:	1		

Common Percentage Options

The below will pay out 25% of the item cost. For example, tennis racquet costs \$100, \$25 commission generated.

Rate Type:	Percentage ▼	Based On:	Amount ▼
Level 1 Rate:	25		

Leveling Options

Leveling allows you to increase the amount of commission paid as the amount of sales go up over a year. Leveling and commission codes cannot be used in conjunction.

The set up below will pay the salesperson 5% on all sales until a total of \$10,000 in sales is met. Between \$10000 and \$20000 they will be paid 7% on all sales, and so on.

Point of Sale			
Rate Type:	Percentage ▼	Based On:	Amount ▼
Level 1 Rate:	5		
Level 2 Rate:	7	@	10000
Level 3 Rate:	10	@	20000
Level 4 Rate:	15	@	50000

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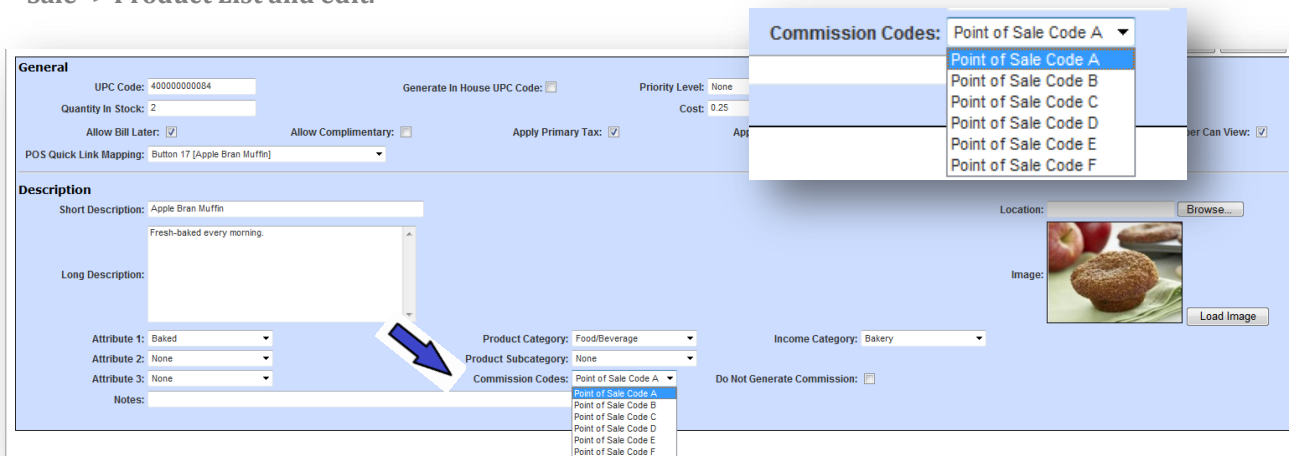
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Doc Location: <http://www.shapeoftware.com/docs/POS+commission.pdf>

Commission Code Options

Commission codes on the product sale are set with in the item set up. Navigate to Functions -> Point of Sale -> Product List and edit.



General

UPC Code: 400000000004 Generate In House UPC Code: ☐ Priority Level: None

Quantity In Stock: 2 Cost: 0.25

Allow Bill Later: ☒ Allow Complimentary: ☐ Apply Primary Tax: ☒

POS Quick Link Mapping: Button 17 (Apple Bran Muffin)

Description

Short Description: Apple Bran Muffin

Long Description: Fresh-baked every morning.

Attribute 1: Baked Attribute 2: None Attribute 3: None

Product Category: Food/Beverage Product Subcategory: None

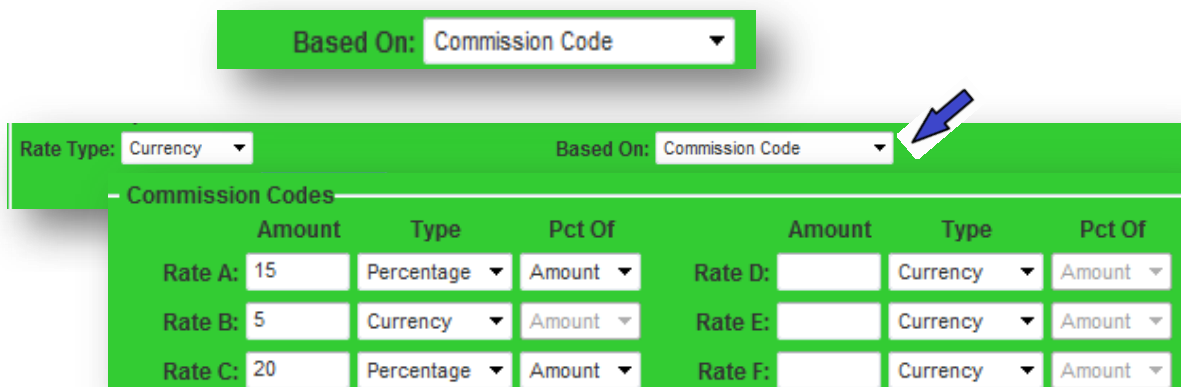
Income Category: Bakery

Commission Codes: Point of Sale Code A, Point of Sale Code B, Point of Sale Code C, Point of Sale Code D, Point of Sale Code E, Point of Sale Code F

Do Not Generate Commission: ☐

Location: Browse... Image: Load Image

For a commission to be generated by codes the set up in salesperson set up **MUST** be set to Based on Commission Code. Even if rates and percentages are set in the code area if the Based on isn't set to codes the commission code area will be disregarded.



Based On: Commission Code

Rate Type: Currency **Based On:** Commission Code

Commission Codes							
	Amount	Type	Pct Of		Amount	Type	Pct Of
Rate A:	15	Percentage	Amount	Rate D:		Currency	Amount
Rate B:	5	Currency	Amount	Rate E:		Currency	Amount
Rate C:	20	Percentage	Amount	Rate F:		Currency	Amount